

FIG. 1

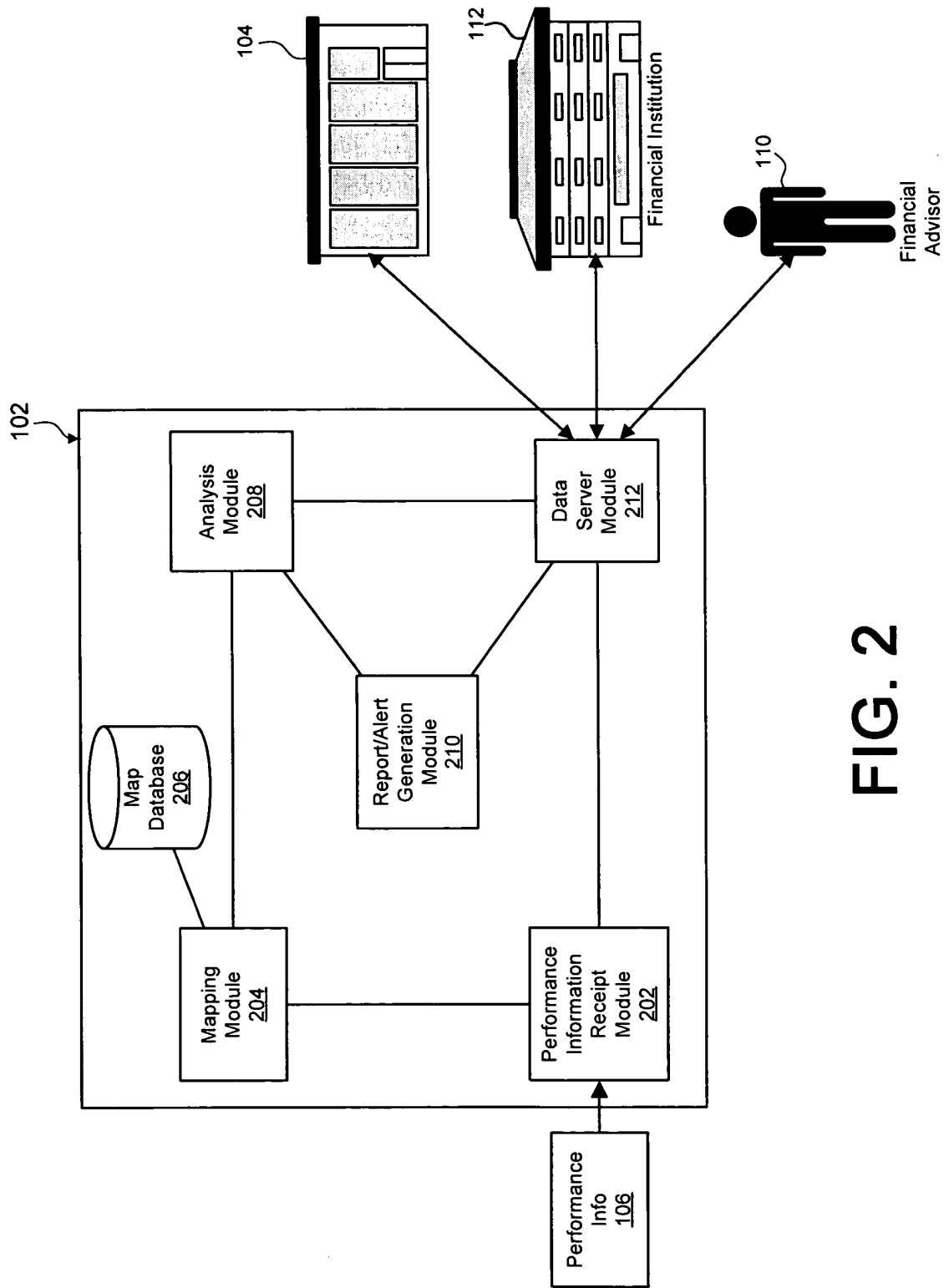


FIG. 2

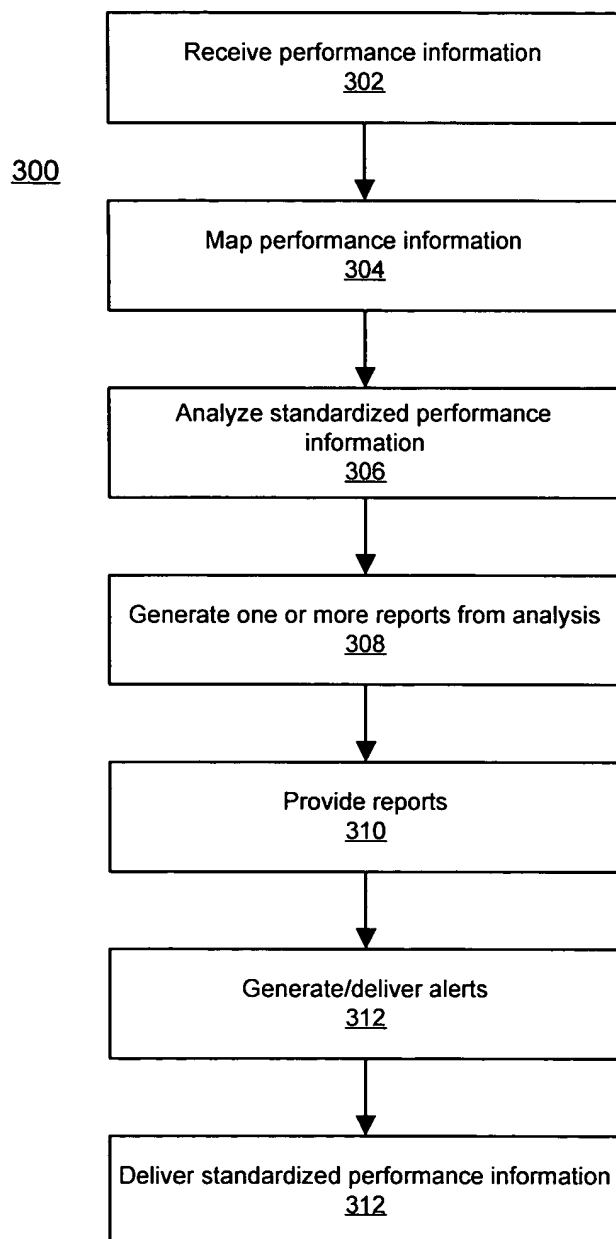


FIG. 3

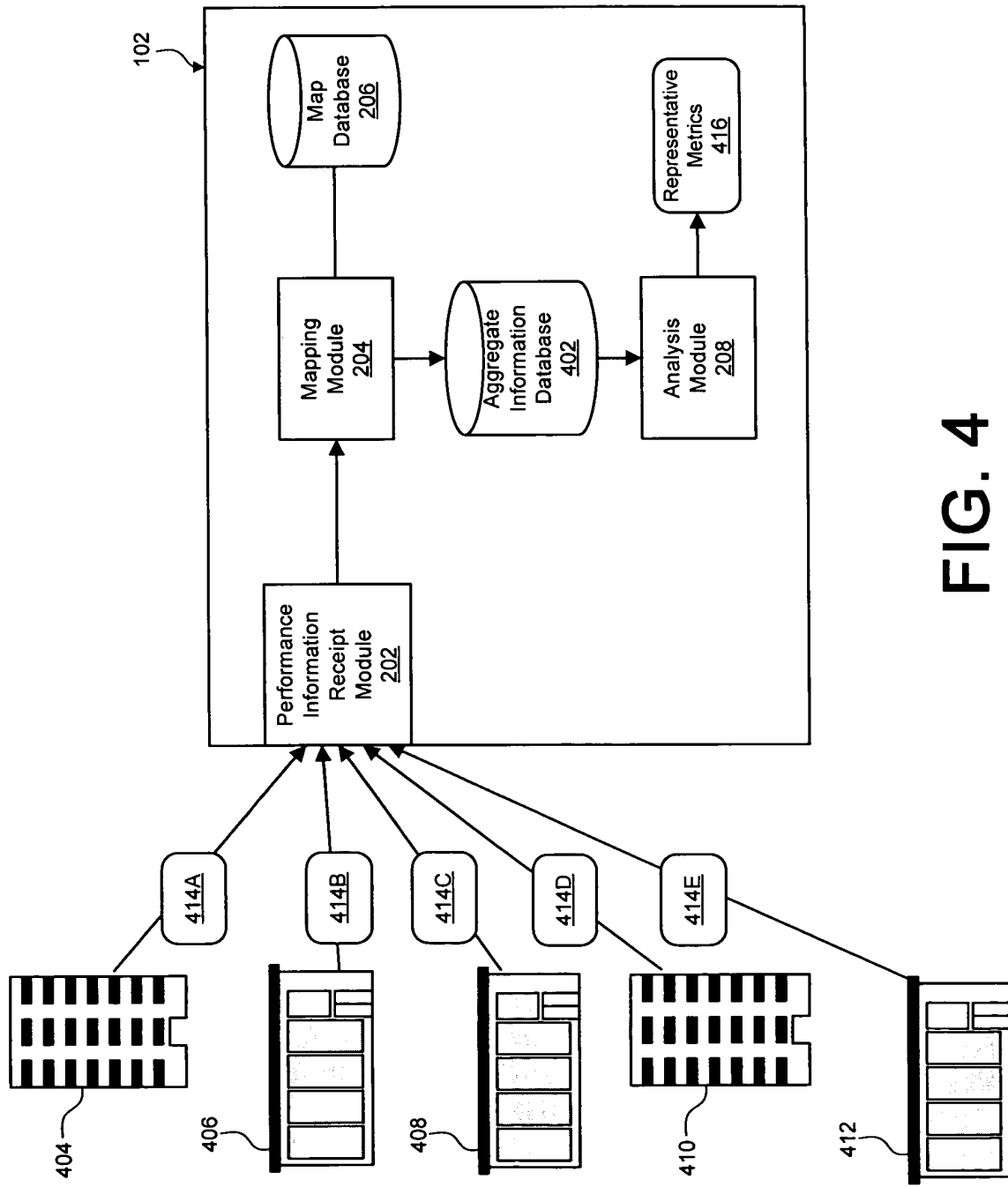
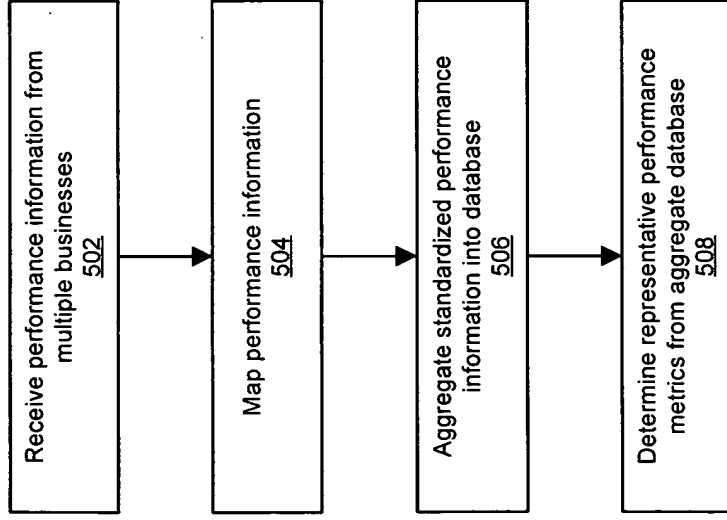
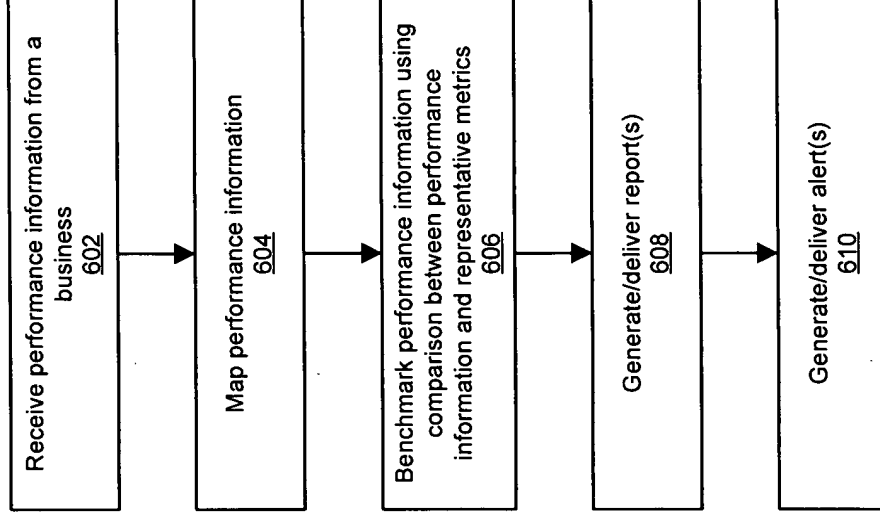


FIG. 4



500

FIG. 5



600

FIG. 6

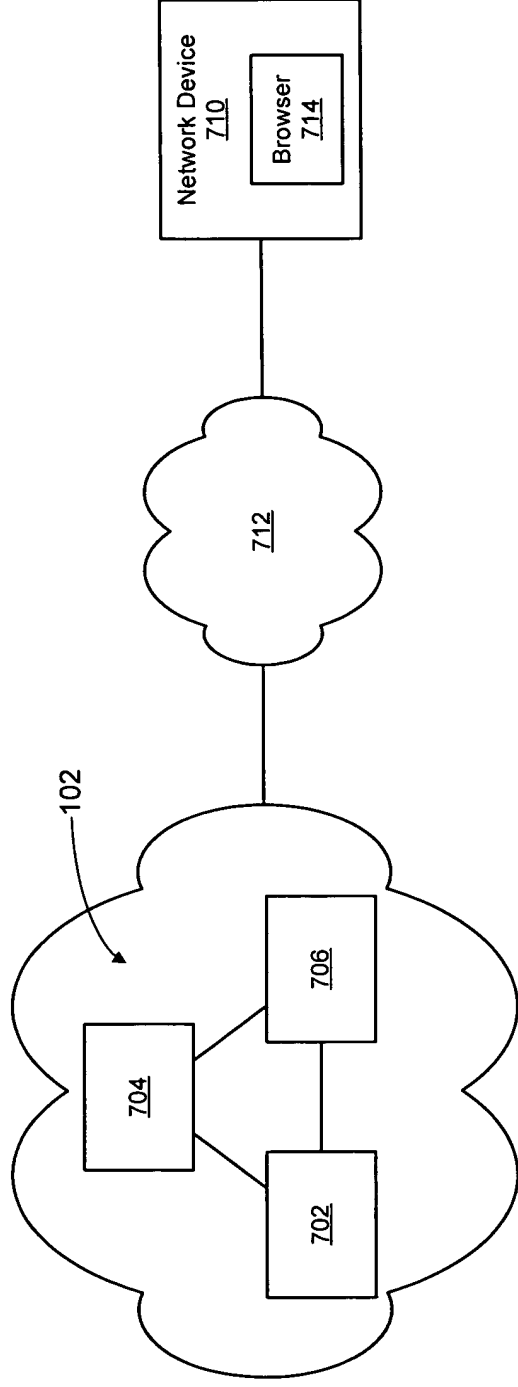


FIG. 7

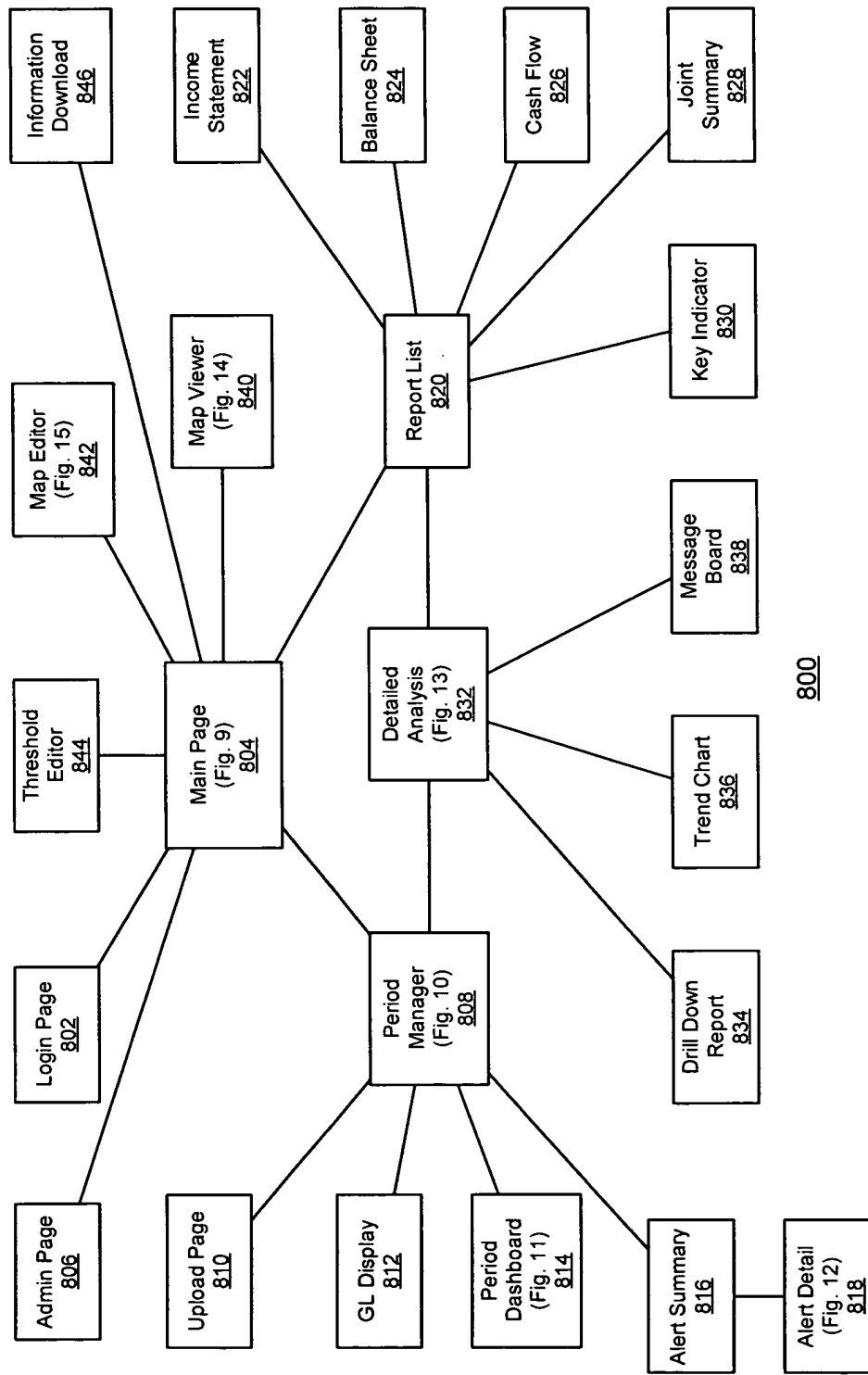


FIG. 8

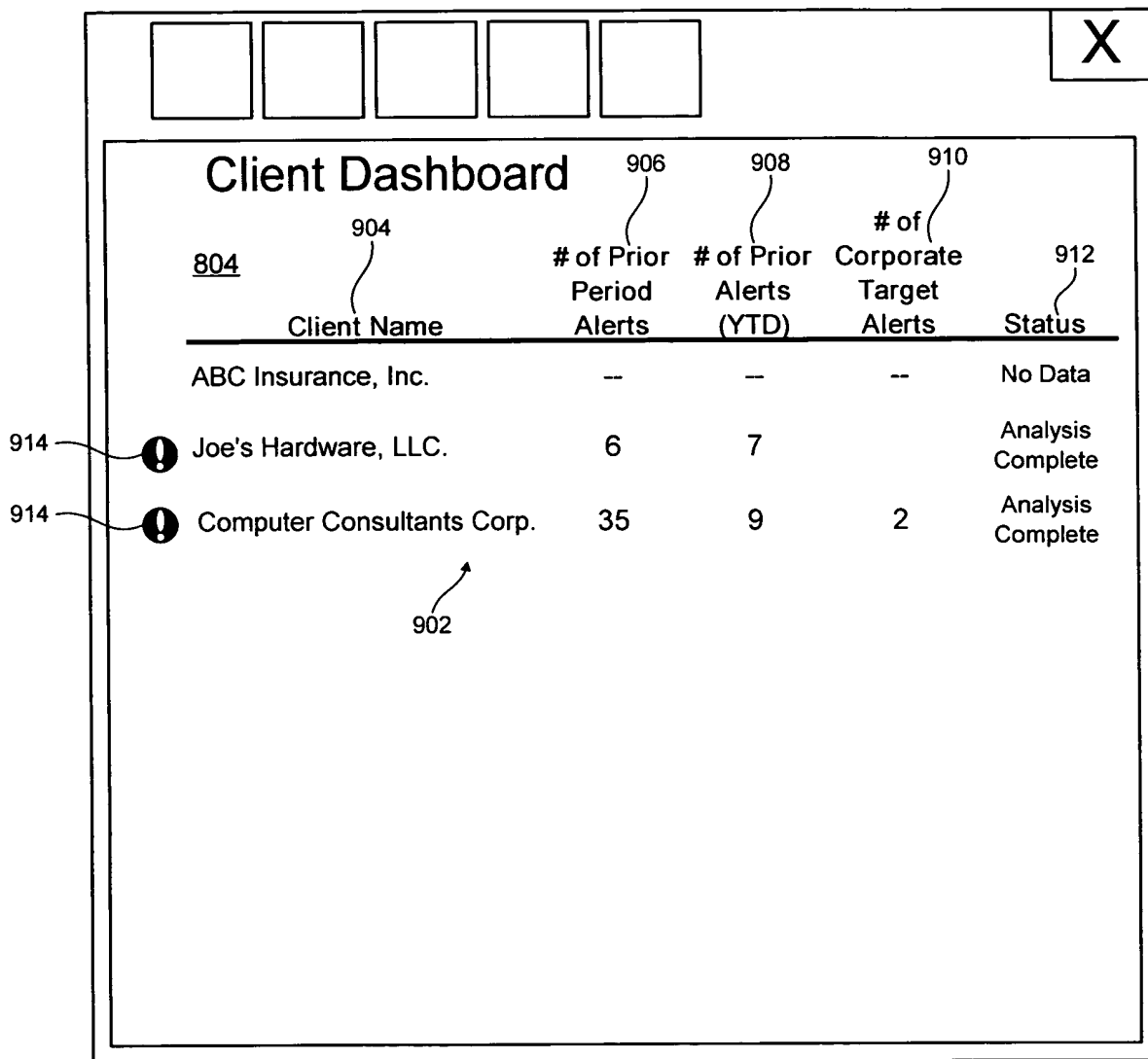


FIG. 9

X

Joe's Hardware Period Manager

808

Period	Status	Map Status	
FY 2003			
4th Quarter	Upload Data		
December 2003	Upload Data		
November 2003	Upload Data		
October 2003	Upload Data		
3rd Quarter	Upload Data		
September 2003	Upload Data		
August 2003	Upload Data		
July 2003	Upload Data		
2nd Quarter	Upload Data		
June 2003	Analysis Complete	Current Map	View GL
May 2003	Analysis Complete	Current Map	View GL
April 2003	Analysis Complete	Current Map	View GL
1st Quarter	Upload Data		
March 2003	Analysis Complete	Current Map	View GL
February 2003	Analysis Complete	Current Map	View GL
January 2003	Analysis Complete	Current Map	View GL
FY 2002			
4th Quarter	Upload Data		
December 2002	Analysis Complete	Old Map	View GL Update Map
November 2002	Analysis Complete	Old Map	View GL Update Map
October 2002	Analysis Complete	Old Map	View GL Update Map

FIG. 10

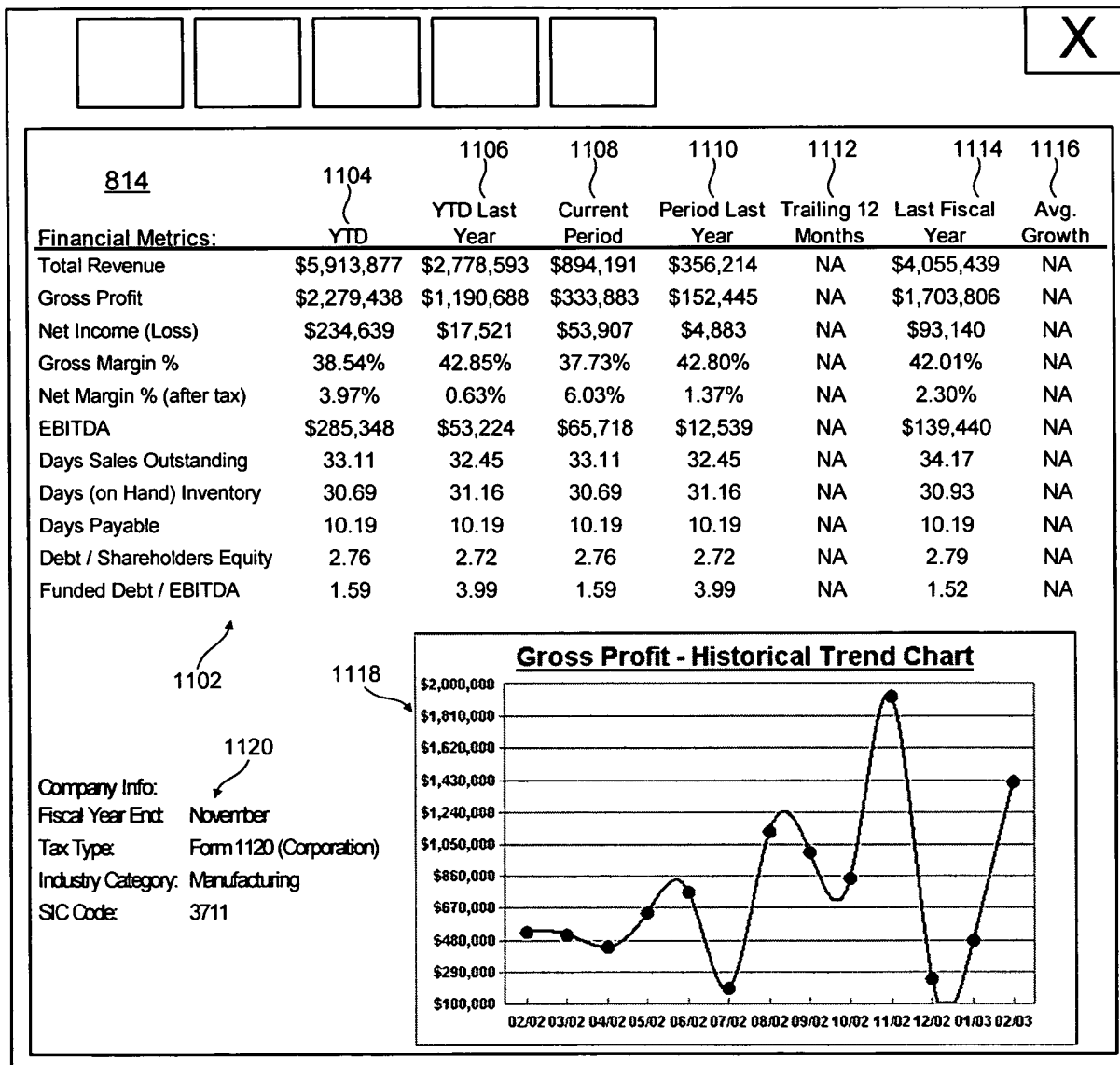


FIG. 11

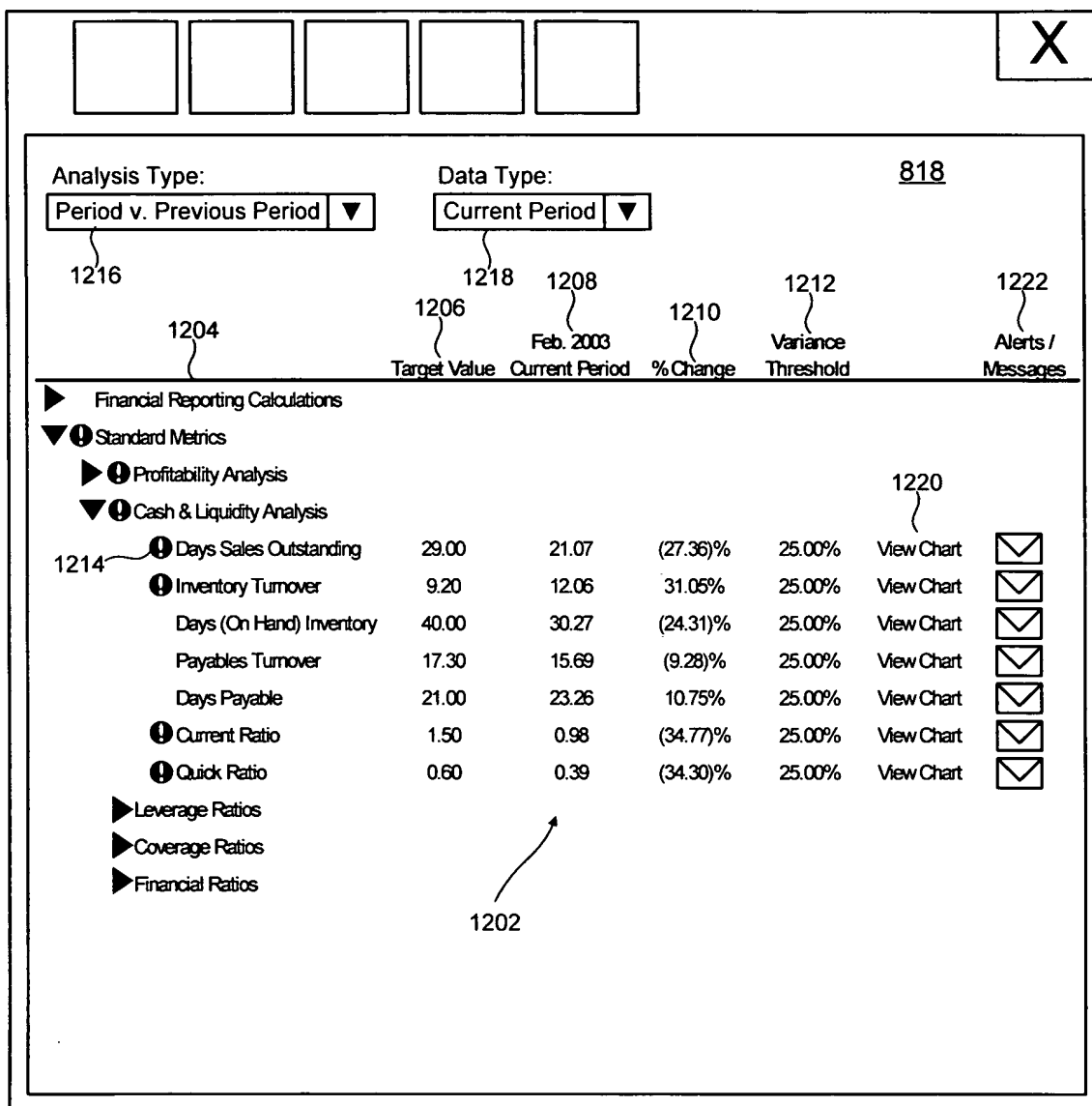


FIG. 12

X

Joe's Hardware

View Account Map 1406

842

Account #	Account Description	Map #	Lead Description	Amount
010-00-01	Petty Cash: CP	101	Cash & Cash Equivalents	\$1,242.45
010-00-08	Cash On Hand: PS	101	Cash & Cash Equivalents	\$50.00
015-00-00	Cash In Bank Checking	101	Cash & Cash Equivalents	-\$1,807,042.77
025-00-00	Cash In Bank Savings	101	Cash & Cash Equivalents	\$5,305.59
040-00-00	A/R Trade	102	Accounts Receivable	\$2,742,610.00
050-00-00	Employee Advances: Temp	--		--
051-00-00	Other Receivables	102	Accounts Receivable	\$63,991.47
055-00-00	Chassis Receivable	102	Accounts Receivable	\$22,485.59
070-00-02	Allow For Doubtful Account	102	Accounts Receivable	-\$9,500.00
070-00-05	Raw Material: CW	103	Inventory	\$1,549,426.64
070-00-08	Raw Material: CC	103	Inventory	-\$8.68
071-00-08	Raw Material: PS	103	Inventory	\$390,840.15

FIG. 14

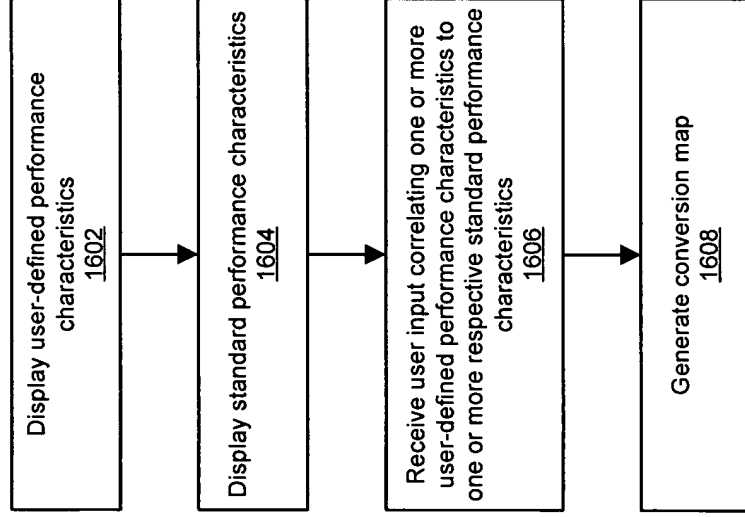
Joe's Hardware Map Editor

Account #	Description	Map #
200-001	Cash	101.01
200-002	Investments - Short Term	--
200-003	Other Cash & Cash Equivalents	101.99
200-004	AR Trade	102.01
200-006	Allowance for Doubtful Accounts	102.03
200-007	Cost in Excess of Billings	107
200-008	Finished Goods	103.01
200-009	Other Inventories	103.99
200-010	Due from Shareholders	--
200-011	Prepaid Expense	108
200-012	Other Current Asset	124.99
200-013	Equipment - Cost	126.03
200-014	Trucks - Cost	126.05

100 - Current Assets	101 - Cash & Cash Equivalents	101.01 - Cash	101.02 - Investments - Short Term	101.99 - Other Cash & Cash Equivalent
102 - Accounts Receivable	103 - Inventory	104 - Loans and Notes Receivable	105 - Due from Shareholders	106 - Due from Related Parties
107 - Cost and Est. Earnings in Excess of Billings	125 - Capital Assets	150 - Other Assets	200 - Current Liability	

Arrows indicate the mapping from the left system's accounts to the right system's accounts. For example, 200-001 maps to 101.01, 200-002 maps to --, 200-003 maps to 101.99, 200-004 maps to 102.01, 200-006 maps to 102.03, 200-007 maps to 107, 200-008 maps to 103.01, 200-009 maps to 103.99, 200-011 maps to 108, 200-012 maps to 124.99, 200-013 maps to 126.03, and 200-014 maps to 126.05.

FIG. 15



1600

FIG. 16

From: Bob Jones, CPA
To: Earl Karl, CEO
Subject: FINANCIAL ALERT: Joe's Seafood Shack, Inc. - Days Sales Outstanding

1700

FINANCIAL ALERT

Alert Topic: Days Sales Outstanding - August 2003
Alert Description: RE: YTD - Days Sales Outstanding is above Prior Period by 50%

Comments:
Earl, DSO is up. I am going to fix this and bill you.

View Trend Chart: [Click Here](#)
Add a Reply to this Alert: [Click Here](#) to reply.
Log Into the Business Performance Management Website: [Click Here](#)

FIG. 17